

First Quarter Interim Report 2013



Key figures Group Holcim

January–March		2013	2012 ¹	±%	±% like-for- like
Annual cement production capacity	million t	206.6	209.3 ²	(1.3%)	(0.3%)
Sales of cement	million t	32.1	33.7	(5.0%)	(5.0%)
Sales of mineral components	million t	0.6	0.8	(23.6%)	(2.9%)
Sales of aggregates	million t	28.6	31.3	(8.6%)	(8.1%)
Sales of ready-mix concrete	million m ³	8.4	10.0	(16.8%)	(15.2%)
Sales of asphalt	million t	1.1	1.4	(17.7%)	(16.6%)
Net sales	million CHF	4,323	4,660	(7.2%)	(4.3%)
Operating EBITDA	million CHF	650	718	(9.5%)	(6.1%)
Operating EBITDA margin	%	15.0	15.4		
Operating profit	million CHF	270	328	(17.8%)	(12.2%)
Operating profit margin	%	6.2	7.0		
EBITDA	million CHF	838	760	10.3%	
Net income	million CHF	295	112	164.1%	
Net income margin	%	6.8	2.4		
Net income – shareholders of Holcim Ltd	million CHF	187	10		
Cash flow from operating activities	million CHF	(323)	(499)	35.2%	36.8%
Cash flow margin	%	(7.5)	(10.7)		
Net financial debt	million CHF	10,758	10,325 ²	4.2%	3.9%
Total shareholders' equity	million CHF	20,258	19,234 ²	5.3%	
Gearing ³	%	53.1	53.7 ²		
Personnel		73,764	76,359 ²	(3.4%)	(2.4%)
Earnings per share	CHF	0.58	0.03		
Fully diluted earnings per share	CHF	0.58	0.03		

Due to rounding, numbers presented throughout this report may not add up precisely to the totals provided. All ratios and variances are calculated using the underlying amount rather than the presented rounded amount.

Principal key figures in USD (illustrative)⁴

Net sales	million USD	4,648	5,069	(8.3%)	
Operating EBITDA	million USD	699	781	(10.5%)	
Operating profit	million USD	290	357	(18.7%)	
Net income – shareholders of Holcim Ltd	million USD	201	11		
Cash flow from operating activities	million USD	(348)	(542)	35.9%	
Net financial debt	million USD	11,292	11,284 ²	0.1%	
Total shareholders' equity	million USD	21,264	21,021 ²	1.2%	
Earnings per share	USD	0.62	0.03		

¹ Restated due to changes in accounting policies.

Principal key figures in EUR (illustrative)⁴

Net sales	million EUR	3,519	3,840	(8.4%)	
Operating EBITDA	million EUR	529	592	(10.6%)	
Operating profit	million EUR	220	271	(18.7%)	
Net income – shareholders of Holcim Ltd	million EUR	152	8		
Cash flow from operating activities	million EUR	(263)	(411)	35.9%	
Net financial debt	million EUR	8,825	8,552 ²	3.2%	
Total shareholders' equity	million EUR	16,619	15,930 ²	4.3%	
Earnings per share	EUR	0.47	0.02		

² As of December 31, 2012.

³ Net financial debt divided by total shareholders' equity.

⁴ Statement of income figures translated at average rate; statement of financial position figures at closing rate.

Increased net income and cash flow from operating activities

Higher operating EBITDA in Europe and Latin America

First quarter results in India were impacted by negative market environment

The Holcim Leadership Journey and the sale of a stake in Australia strengthened financial results

Reduction of net financial debt over the past twelve months, higher ROIC before tax

Dear Shareholder,

Holcim succeeded in increasing net income and cash flow from operating activities, further reducing net financial debt compared with the end of March 2012 and achieving a better ROIC before tax. This was achieved despite the weaker construction activities in India, Morocco and France, the harsh winter in the northern hemisphere and the early Easter period which reduced the number of working days.

Market and weather-induced decreases in sales volumes in all segments and higher variable costs impacted operating results. Price improvements, cost savings, primarily in fixed costs in Europe and Latin America, and the sale of a stake of 25 percent in Cement Australia compensated for this, and as a result Holcim was able to report an increase in net income in the first quarter. This success was substantially supported by the Holcim Leadership Journey.

Group regions Europe and Latin America achieved an improvement in operating EBITDA – in absolute terms and also like-for-like. In Asia, where the growth trend is unbroken in most countries, the considerably weaker results of both Indian Group companies impacted the operating result of the whole region. The smaller Group region Africa Middle East primarily felt the negative effects of Morocco. Overall, like-for-like operating EBITDA decreased 6.1 percent.

Group	Jan–March 2013	Jan–March 2012 ¹	Percentage change	Percentage change like-for-like
Sales of cement in million t	32.1	33.7	(5.0%)	(5.0%)
Sales of aggregates in million t	28.6	31.3	(8.6%)	(8.1%)
Sales of ready-mix concrete in million m ³	8.4	10.0	(16.8%)	(15.2%)
Sales of asphalt in million t	1.1	1.4	(17.7%)	(16.6%)
Net sales in million CHF	4,323	4,660	(7.2%)	(4.3%)
Operating EBITDA in million CHF	650	718	(9.5%)	(6.1%)
Operating profit in million CHF	270	328	(17.8%)	(12.2%)
Net income in million CHF	295	112	164.1%	
Net income – shareholders of Holcim Ltd – in million CHF	187	10	–	
Cash flow from operating activities in million CHF	(323)	(499)	35.2%	36.8%

¹ Restated due to changes in accounting policies.

Sales development

Consolidated cement sales decreased by 5 percent to 32.1 million tonnes. Sales increases were achieved primarily by Group companies in Ecuador, Russia and Azerbaijan. Deliveries of aggregates were down by 8.6 percent to 28.6 million tonnes. Favorable market conditions were reported in Switzerland. Declines in aggregates were recorded in Australia, Ecuador and Spain in particular. Sales of ready-mix concrete declined by 16.8 percent to 8.4 million cubic meters. However, this decline was mainly due to restructuring measures. Asphalt sales contracted by 17.7 percent to 1.1 million tonnes.

Financial results

Consolidated net sales were 7.2 percent lower at CHF 4.3 billion. Operating EBITDA fell by 9.5 percent to CHF 650 million. The main reason for this development was the lower performance of both Indian Group companies. Better results were achieved in Group regions Europe and Latin America. Key drivers of this success were further cost cuts as well as stable or slightly better selling prices. Operating profit came to CHF 270 million,

corresponding to a decrease of 17.8 percent. Net income was 164.1 percent higher year-on-year at CHF 295 million, and the share of net income attributable to shareholders of Holcim Ltd increased to CHF 187 million.

Cash flow from operating activities, which is traditionally negative in the first quarter, showed a substantial improvement, up 35.2 percent to CHF –323 million. The main reason for this was an improvement in net working capital. Net financial debt decreased 8.5 percent to CHF 10.8 billion over the past twelve months. In addition, the international rating agency Moody's changed the outlook of the assigned "Baa2" rating to "stable" from "negative".

Holcim Leadership Journey continues on track

Launched last May, the Holcim Leadership Journey program is progressing in line with targets. Despite the difficult market environment, projects in the Customer Excellence work stream still contributed CHF 26 million to operating profit in the first quarter of 2013; the Cost Leadership work stream strengthened operating profit by CHF 143 million.

Bad weather partly dampened demand for building materials in Asia Pacific

Despite the large number of private and public construction projects, demand for building materials was hit by widespread bad weather and India's weak economic growth in the first quarter of 2013.

Asia Pacific	Jan–March 2013	Jan–March 2012 ¹	Percentage change	Percentage change like-for-like
Sales of cement in million t	18.6	19.4	(3.8%)	(3.8%)
Sales of aggregates in million t	5.8	6.3	(7.5%)	(7.8%)
Sales of ready-mix concrete in million m ³	2.5	2.7	(8.6%)	(4.4%)
Net sales in million CHF	1,984	2,118	(6.4%)	(1.3%)
Operating EBITDA in million CHF	397	466	(14.9%)	(10.3%)
Operating profit in million CHF	280	345	(18.9%)	(14.4%)

¹ Restated due to changes in accounting policies.

The two Indian Group companies ACC and Ambuja Cements sold less cement, particularly in the northern and southwestern parts of the country. On the other hand, both Group companies benefited from better market prices.

The fall-off in demand for building materials was brought on by political unrest in Bangladesh, and in Vietnam by a challenging economic climate as well as the Tet Festival.

Holcim Malaysia increased sales volumes across all segments. In the Philippines, the economic situation and business in the construction sector remained stable. The Group company's sales volumes developed positively despite adverse weather conditions.

Floods in Jakarta and throughout West Java impacted construction activity negatively, resulting in a decline in the sales of cement, aggregates and ready-mix concrete of Holcim Indonesia. Work on the new cement plant in Tuban proceeded according to plan for the scheduled commissioning at the end of 2013.

With weather conditions also poor in important markets on the fifth continent, Cement Australia reported weaker cement sales. In addition, Holcim Australia, which is active in the aggregates, ready-mix concrete and

concrete products segments, suffered from the difficult market conditions in South East Queensland. As part of the Holcim Leadership Journey, 25 percent of the share capital of Cement Australia was sold to the joint venture partner HeidelbergCement. This transaction reduced Holcim's stake in Cement Australia to 50 percent. Both shareholders now have a stake of 50 percent in this company. Due to the new shareholder structure Cement Australia is proportionately consolidated as of the end of March 2013.

As in the preceding months, Holcim New Zealand participated in post-earthquake reconstruction work in Christchurch. However, the decline in demand in other parts of the country led to a decrease in cement deliveries. Sales of aggregates saw gains supported by an increase in road building.

Cement deliveries in Group region Asia Pacific declined by 3.8 percent to 18.6 million tonnes. Shipments of aggregates were down 7.5 percent to 5.8 million tonnes, while sales of ready-mix concrete fell by 8.6 percent to 2.5 million cubic meters.

Consolidated operating EBITDA came to CHF 397 million, corresponding to a decrease of 14.9 percent. Improved results were reported primarily by the Group companies in the Philippines, in Bangladesh and by Holcim Australia, driven by successes on the cost front and better market prices. The two Indian Group companies fell short of the previous year's figure, although this decline was partly attributable to the weaker rupee. Internal operating EBITDA development reached -10.3 percent.

Latin America grows further

Construction activity was stable in numerous markets in Group region Latin America. The exceptions were Mexico and Brazil. Infrastructure expansion plus mining and oil projects were the key drivers of solid demand in several countries.

Latin America	Jan–March 2013	Jan–March 2012 ¹	Percentage change	Percentage change like-for-like
Sales of cement in million t	5.9	5.9	0.0%	0.0%
Sales of aggregates in million t	2.7	3.5	(25.1%)	(23.9%)
Sales of ready-mix concrete in million m ³	2.1	2.6	(20.5%)	(20.5%)
Net sales in million CHF	827	854	(3.2%)	(0.1%)
Operating EBITDA in million CHF	246	224	9.8%	11.4%
Operating profit in million CHF	192	171	12.4%	13.7%

¹ Restated due to changes in accounting policies.

The Mexican Group company was able to compensate lower domestic cement sales with increased clinker exports to reach sales on the level of the first quarter of 2012. The new focus of the ready-mix concrete business and the temporarily delayed start of construction work on major infrastructure projects resulted in lower sales volumes of aggregates and ready-mix concrete.

While Holcim was not able to achieve the delivery levels of the previous year in El Salvador and Nicaragua, the Group company in Costa Rica increased sales volumes in cement and ready-mix concrete.

In Colombia, the temporarily weak demand for construction materials impacted deliveries of cement. Due to restructuring, the Group company also sold less ready-mix concrete. Following the closure of the aggregates plants in Bogotá, the focus of Holcim Colombia now primarily lies on the cement segment.

In Ecuador, efforts to complete infrastructure projects were intensified in the run-up to the presidential elections. At the same time, the Group company benefited from favorable weather conditions and lifted sales of cement and ready-mix concrete. By contrast, the economic slowdown curbed demand for building materials in Brazil. Heavy rainfall also hampered construction work in several regions and limited the local Group company's deliveries of building materials.

While Cemento Polpaico in Chile sold approximately the same volumes of cement and aggregates as in the first quarter of 2012, ready-mix concrete deliveries decreased. In cement, Holcim Argentina nearly reached last year's level and the downtrend in the other segments eased.

Cement deliveries in Group region Latin America remained stable at 5.9 million tonnes. Demand was up in Ecuador in particular. As expected, shipments of aggregates were down, falling by 25.1 percent to 2.7 million tonnes, while sales of ready-mix concrete fell by 20.5 percent to 2.1 million cubic meters.

Operating EBITDA for Group region Latin America came to CHF 246 million – an increase of 9.8 percent. Improved financial results were achieved first and foremost by the Group companies in Ecuador, Argentina, Colombia and Chile. Holcim Brazil failed to match the previous year's result, solely on account of weaker exchange rates. The Group region achieved internal operating EBITDA growth of 11.4 percent.

Europe's construction industry suffers under difficult market conditions

The majority of European countries are having a tough time coming out of the multi-year recession, and in the European Union there are no visible signs of recovery. In general, the processes of structural adjustment and consolidating public sector budgets are not yet complete, which continues to discourage construction. On the other hand, construction business in Russia and Azerbaijan is flourishing.

Europe	Jan–March 2013	Jan–March 2012 ¹	Percentage change	Percentage change like-for-like
Sales of cement in million t	4.4	4.5	(2.5%)	(2.5%)
Sales of aggregates in million t	14.4	15.1	(4.1%)	(3.3%)
Sales of ready-mix concrete in million m ³	2.3	3.0	(23.8%)	(22.4%)
Sales of asphalt in million t	1.0	1.2	(13.9%)	(12.5%)
Net sales in million CHF	1,032	1,161	(11.2%)	(10.3%)
Operating EBITDA in million CHF	29	20	42.9%	42.9%
Operating profit in million CHF	(94)	(106)	11.0%	11.4%

¹ Restated due to changes in accounting policies.

Aggregate Industries UK reported a decrease in sales of aggregates. Adverse weather conditions hampered construction activities. Deliveries of ready-mix concrete and asphalt were also lower.

With construction activity once again weaker in Belgium and the Netherlands, the Group company reported a decrease in cement sales in a fiercely competitive environment. As France's construction industry also lacked momentum, Holcim delivered less cement and ready-mix concrete, but sales of aggregates were higher.

In Germany, low temperatures led to a decline in cement shipments at both Group companies. Following the restructuring of the ready-mix concrete business, Holcim Germany's sales volumes in this segment also decreased considerably. Furthermore, deliveries of aggregates and ready-mix concrete at Holcim South Germany remained below the previous year's levels.

Construction activity remained at a high level in Switzerland, and the Group company's cement shipments almost reached the level of 2012. At Holcim Italy, sales volumes of cement and ready-mix concrete declined slightly. In a challenging business environment, Holcim Spain reported higher clinker deliveries primarily due to exports.

In Eastern and Southeastern Europe, market conditions improved slightly, and Holcim Romania succeeded in recording higher cement sales. The deliveries of aggregates increased in Croatia, Bulgaria and Serbia. In Russia and Azerbaijan, both Group companies benefited from continually high demand and the primarily good weather conditions supported sales of cement in Azerbaijan.

In Europe, the Holcim Leadership Journey is currently focused on reducing excess capacity in the cement segment. Initial agreements have been reached with the authorities and unions in respect of the intended restructuring measures.

Cement deliveries in Group region Europe decreased by 2.5 percent to 4.4 million tonnes, with strong increases recorded by Holcim in Russia and Azerbaijan. Holcim Romania also reported a moderate increase in sales volumes. Shipments of aggregates contracted by 4.1 percent to 14.4 million tonnes. Sales of ready-mix concrete decreased by 23.8 percent to 2.3 million cubic meters, mainly in Germany, France and Belgium.

Due to a high cost consciousness, operating EBITDA for Group region Europe came to CHF 29 million – an increase of 42.9 percent. Above all, Group companies in the UK, Switzerland, South Germany and Azerbaijan reported improved financial results. The Group region achieved an internal operating EBITDA growth of 42.9 percent.

Harsh winter impacted construction activity in North America

The North American economy remained on an upward trajectory. However, US economic growth was temporarily impacted by the automatic budget cuts, which put a damper on public sector construction investments. Canada's economy remained solid. However, the harsh winter hampered building work throughout North America.

North America	Jan–March 2013	Jan–March 2012 ¹	Percentage change	Percentage change like-for-like
Sales of cement in million t	2.0	2.1	(8.4%)	(8.4%)
Sales of aggregates in million t	5.2	5.9	(11.0%)	(11.0%)
Sales of ready-mix concrete in million m ³	1.3	1.4	(8.3%)	(8.3%)
Sales of asphalt in million t	0.1	0.2	(39.4%)	(39.4%)
Net sales in million CHF	441	478	(7.8%)	(8.6%)
Operating EBITDA in million CHF	(18)	(15)	(14.5%)	(14.1%)
Operating profit in million CHF	(87)	(90)	2.9%	3.7%

¹ Restated due to changes in accounting policies.

Holcim US sold less cement in the first quarter of 2013 than in the corresponding period of last year, which enjoyed far more favorable weather conditions. In the south and southeast of the United States in particular, adverse weather and snow storms lasting several days caused numerous disruptions at building sites.

Aggregate Industries US also began the year on a weak note, but demand for ready-mix concrete picked up over the course of the first quarter. Asphalt sales were down due to the low temperatures.

Group company Holcim Canada was also hit by the tough climate, with shipments of building materials down in all segments. As temperatures climbed again, sales of aggregates and ready-mix concrete quickly rose.

Cement deliveries in Group region North America decreased by 8.4 percent to 2 million tonnes. Shipments of aggregates declined by 11 percent to 5.2 million tonnes, while sales of ready-mix concrete fell by 8.3 percent to 1.3 million cubic meters. The volume of asphalt sold contracted by 39.4 percent to 0.1 million tonnes.

Operating EBITDA for the Group region came to CHF –18 million, corresponding to a fall of 14.5 percent. The results recorded by Holcim US and Holcim Canada were depressed by lower sales volumes. Group region North America reported an internal operating EBITDA development of –14.1 percent.

Africa Middle East starts new year on a muted note

In the heterogeneous Group region Africa Middle East, demand for building materials declined. In Morocco, the government's restrictive budget has had a negative impact on construction activity. Demand for building materials was also subdued in the region's other markets. Despite the civil war in neighboring Syria, construction activity saw a moderate increase in Lebanon due to favorable weather conditions.

Africa Middle East	Jan–March 2013	Jan–March 2012 ¹	Percentage change	Percentage change like-for-like
Sales of cement in million t	1.8	2.2	(18.0%)	(18.0%)
Sales of aggregates in million t	0.5	0.5	(12.5%)	(12.5%)
Sales of ready-mix concrete in million m ³	0.2	0.3	(30.5%)	(30.5%)
Net sales in million CHF	203	239	(15.2%)	(15.9%)
Operating EBITDA in million CHF	62	78	(20.2%)	(21.0%)
Operating profit in million CHF	48	66	(26.4%)	(27.1%)

¹ Restated due to changes in accounting policies.

In response to the fall-off in demand for building materials, Holcim Morocco decided to close one kiln line in Oujda for the whole year and to adapt the capacity of its plants in Fès and Settat to the new market environment; cement sales were significantly below last year's extraordinarily high first quarter. Sales of aggregates maintained last year's levels, while ready-mix concrete activity has been reduced as a response to limited cash availability in the market affecting customers' liquidity.

In the first quarter of 2013, Holcim Lebanon succeeded in lifting cement and ready-mix concrete deliveries from month to month. Construction activity was especially robust in the Beirut area.

In La Réunion, a tropical storm severely restricted construction work, temporarily adding to the impact of the crisis in Europe in funding social housing projects. Higher cement consumption in Madagascar and Mauritius partly offset this impact.

The grinding stations in West Africa and the Middle East were also running below last year's level.

Consolidated cement deliveries in Group region Africa Middle East fell by 18 percent to 1.8 million tonnes. Shipments of aggregates were down 12.5 percent to 0.5 million tonnes, while sales of ready-mix concrete decreased by 30.5 percent to 0.2 million cubic meters.

Operating EBITDA in Africa Middle East came to CHF 62 million, which corresponds to a decrease of 20.2 per cent. Only Holcim Lebanon reported improved results, achieved mainly through cost savings. Internal operating EBITDA development reached –21 percent.

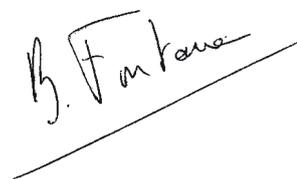
Outlook 2013

Holcim anticipates an increase in sales of cement in 2013, but it will be challenging to reach the previous year's levels in the aggregates and ready-mix concrete businesses. While Group regions Asia Pacific, North America and Latin America are expected to witness higher sales volumes, Holcim is somewhat less optimistic with regard to Europe and Africa Middle East.

Turning to operating EBITDA and operating profit, the Board of Directors and Executive Committee expect a further improvement of margins. The Holcim Leadership Journey, which will gain further momentum in all streams as planned, will also contribute to this development. Under similar market conditions, significant organic growth in operating EBITDA and operating profit should be achieved in 2013.



Rolf Soiron
Chairman of the Board of Directors



Bernard Fontana
Chief Executive Officer

May 8, 2013

Consolidated statement of income of Group Holcim

January–March Million CHF	Notes	2013 Unaudited	2012 Restated ¹ Unaudited
Net sales	7	4,323	4,660
Production cost of goods sold		(2,546)	(2,738)
Gross profit		1,777	1,923
Distribution and selling expenses		(1,184)	(1,244)
Administration expenses		(323)	(350)
Operating profit		270	328
Other income	9	162	0
Share of profit of associates and joint ventures		18	23
Financial income	10	41	46
Financial expenses	11	(167)	(203)
Net income before taxes		324	195
Income taxes		(29)	(83)
Net income		295	112
Attributable to:			
Shareholders of Holcim Ltd		187	10
Non-controlling interest		108	102
Earnings per share in CHF			
Earnings per share		0.58	0.03
Fully diluted earnings per share		0.58	0.03

¹ Restated due to changes in accounting policies, see note 2.

Consolidated statement of comprehensive earnings of Group Holcim

January–March Million CHF	2013 Unaudited	2012 Restated ¹ Unaudited
Net income	295	112
Other comprehensive earnings		
Items that will be reclassified to the statement of income in future periods		
Currency translation effects		
– Exchange differences on translation	768	(321)
– Realized through statement of income		
– Tax effect	(1)	6
Available-for-sale financial assets		
– Change in fair value	(1)	0
– Realized through statement of income		
– Tax effect		0
Cash flow hedges		
– Change in fair value	4	(6)
– Realized through statement of income		0
– Tax effect		0
Net investment hedges in subsidiaries		
– Change in fair value	(3)	2
– Realized through statement of income		
– Tax effect		
Total	767	(319)
Items that will not be reclassified to the statement of income in future periods		
Defined benefit plans		
– Remeasurements and effect of asset ceiling	78	22
– Tax effect	(17)	(9)
Total	62	13
Total other comprehensive earnings	829	(306)
Total comprehensive earnings	1,124	(194)
Attributable to:		
Shareholders of Holcim Ltd	904	(269)
Non-controlling interest	221	75

¹ Restated due to changes in accounting policies, see note 2.

Consolidated statement of financial position of Group Holcim

Million CHF	31.3.2013	31.12.2012	31.3.2012
	Unaudited	Restated ¹ Unaudited	Restated ¹ Unaudited
Cash and cash equivalents	3,071	3,119	2,569
Marketable securities	1	1	4
Accounts receivable	2,800	2,682	2,858
Inventories	2,180	2,018	2,179
Prepaid expenses and other current assets	468	400	428
Assets classified as held for sale	38	56	8
Total current assets	8,557	8,275	8,047
Long-term financial assets	541	551	507
Investments in associates and joint ventures	1,625	1,539	1,729
Property, plant and equipment	22,083	21,791	22,148
Intangible assets	8,297	8,131	8,181
Deferred tax assets	482	478	426
Other long-term assets	442	433	493
Total long-term assets	33,470	32,922	33,484
Total assets	42,027	41,198	41,531
Trade accounts payable	1,948	2,282	2,015
Current financial liabilities	4,533	3,546	3,273
Current income tax liabilities	360	442	424
Other current liabilities	1,696	1,731	1,697
Short-term provisions	255	298	202
Total current liabilities	8,792	8,299	7,610
Long-term financial liabilities	9,296	9,899	11,048
Defined benefit obligations	838	902	820
Deferred tax liabilities	1,673	1,702	1,761
Long-term provisions	1,170	1,161	1,136
Total long-term liabilities	12,977	13,665	14,766
Total liabilities	21,769	21,964	22,376
Share capital	654	654	654
Capital surplus	8,577	8,573	8,889
Treasury shares	(109)	(114)	(139)
Reserves	8,242	7,324	6,997
Total equity attributable to shareholders of Holcim Ltd	17,364	16,437	16,400
Non-controlling interest	2,894	2,797	2,754
Total shareholders' equity	20,258	19,234	19,155
Total liabilities and shareholders' equity	42,027	41,198	41,531

¹ Restated due to changes in accounting policies, see note 2.

Consolidated statement of changes in equity of Group Holcim

Million CHF	Share capital	Capital surplus	Treasury shares	Retained earnings
Equity as at December 31, 2012	654	8,573	(114)	16,322
Restatement ¹				(514)
Equity as at January 1, 2013	654	8,573	(114)	15,808
Net income				187
Other comprehensive earnings				59
Total comprehensive earnings				246
Payout				
Change in treasury shares			3	(1)
Share-based remuneration		4	2	
Capital paid-in by non-controlling interest				
Disposal of participation in Group companies				
Change in participation in existing Group companies				14
Equity as at March 31, 2013 (unaudited)	654	8,577	(109)	16,067
Equity as at December 31, 2011	654	8,894	(486)	15,785
Restatement ¹				(453)
Equity as at January 1, 2012¹	654	8,894	(486)	15,332
Net income ¹				10
Other comprehensive earnings ¹				13
Total comprehensive earnings ¹				24
Payout				
Change in treasury shares			338	(45)
Share-based remuneration		(5)	9	
Capital paid-in by non-controlling interest				
Acquisition of participation in Group companies				
Change in participation in existing Group companies				(6)
Equity as at March 31, 2012 (unaudited)¹	654	8,889	(139)	15,305

¹ Restated due to changes in accounting policies, see note 2.

<i>Available-for-sale reserve</i>	<i>Cash flow hedging reserve</i>	<i>Currency translation adjustments</i>	Total reserves	Total equity attributable to shareholders of Holcim Ltd	Non-controlling interest	Total shareholders' equity
132	(7)	(8,611)	7,836	16,949	2,889	19,837
		3	(512)	(512)	(91)	(603)
132	(7)	(8,608)	7,324	16,437	2,797	19,234
			187	187	108	295
(1)	3	655	716	716	113	829
(1)	3	655	904	904	221	1,124
					(14)	(14)
			(1)	2		2
		0	0	6		6
					0	0
					(105)	(105)
			14	14	(5)	10
131	(4)	(7,953)	8,242	17,364	2,894	20,258
193	4	(8,214)	7,768	16,830	2,827	19,656
			(453)	(453)	(85)	(538)
193	4	(8,214)	7,315	16,377	2,742	19,118
			10	10	102	112
0	(6)	(286)	(279)	(279)	(27)	(306)
0	(6)	(286)	(269)	(269)	75	(194)
					(66)	(66)
			(45)	293		293
		1	1	5		5
					1	1
			(6)	(6)	3	(3)
193	(2)	(8,499)	6,997	16,400	2,754	19,155

Consolidated statement of cash flows of Group Holcim

January–March	Notes	2013	2012
Million CHF		Unaudited	Restated ¹ Unaudited
Net income before taxes		324	195
Other income	9	(162)	0
Share of profit of associates and joint ventures		(18)	(23)
Financial expenses net	10, 11	126	157
Operating profit		270	328
Depreciation, amortization and impairment of operating assets		380	390
Other non-cash items		44	68
Change in net working capital		(745)	(983)
Cash generated from operations		(51)	(198)
Dividends received		53	9
Interest received		36	40
Interest paid		(147)	(180)
Income taxes paid		(212)	(160)
Other expenses		(2)	(10)
Cash flow from operating activities (A)		(323)	(499)
Purchase of property, plant and equipment		(455)	(217)
Disposal of property, plant and equipment		32	24
Acquisition of participation in Group companies		0	0
Disposal of participation in Group companies	3	274	11
Purchase of financial assets, intangible and other assets		(42)	(46)
Disposal of financial assets, intangible and other assets		76	52
Cash flow used in investing activities (B)		(115)	(177)
Dividends paid to non-controlling interest		(14)	(40)
Capital paid-in by non-controlling interest		0	1
Movements of treasury shares		2	293
Proceeds from current financial liabilities		1,569	2,168
Repayment of current financial liabilities		(1,281)	(1,960)
Proceeds from long-term financial liabilities		273	891
Repayment of long-term financial liabilities		(330)	(843)
Increase in participation in existing Group companies		(2)	(1)
Decrease in participation in existing Group companies		0	0
Cash flow from financing activities (C)		218	510
Decrease in cash and cash equivalents (A + B + C)		(220)	(165)
Cash and cash equivalents as at January 1 (net)		2,711	2,468
Decrease in cash and cash equivalents		(220)	(165)
Currency translation effects		110	(28)
Cash and cash equivalents as at March 31 (net)²		2,601	2,275

¹ Restated due to changes in accounting policies, see note 2.

² Cash and cash equivalents at the end of the period include bank overdrafts of CHF 470 million (2012: 294), disclosed in current financial liabilities.

1 Basis of preparation

The unaudited consolidated first quarter interim financial statements (hereafter “interim financial statements”) are prepared in accordance with IAS 34 *Interim Financial Reporting*. The accounting policies used in the preparation and presentation of the interim financial statements are consistent with those used in the consolidated financial statements for the year ended December 31, 2012 (hereafter “annual financial statements”) except for the adoption as of January 1, 2013 of IFRS 10 *Consolidated Financial Statements*, IFRS 11 *Joint Arrangements*, IFRS 12 *Disclosures of Interests in Other Entities*, IFRS 13 *Fair Value Measurement*, IAS 1 (amended) *Presentation of Items of Other Comprehensive Income*, IAS 19 (revised) *Employee Benefits*, IAS 28 (revised) *Investments in Associates and Joint Ventures*, IFRIC 20 *Stripping Costs in the Production Phase of a Surface Mine* and Improvements to IFRSs.

The interim financial statements should be read in conjunction with the annual financial statements as they provide an update of previously reported information.

Due to rounding, numbers presented throughout this report may not add up precisely to the totals provided. All ratios and variances are calculated using the underlying amount rather than the presented rounded amount.

The preparation of interim financial statements requires management to make estimates and assumptions that affect the reported amounts of revenues, expenses, assets, liabilities and disclosure of contingent liabilities at the date of the interim financial statements. If in the future such estimates and assumptions, which are based on management’s best judgment at the date of the interim financial statements, deviate from the actual circumstances, the original estimates and assumptions will be modified as appropriate during the period in which the circumstances change.

2 Changes in accounting policies

IFRS 10, which replaced IAS 27 *Consolidated and Separate Financial Statements*, introduces a single consolidation model applicable to all investees. That model states that the investor consolidates an investee when it has control over the investee. The adoption of this new standard has not materially impacted the Group’s financial statements.

IFRS 11, which replaced IAS 31 *Interests in Joint Ventures*, requires companies to classify joint arrangements as either a joint operation or as a joint venture, based on the rights and obligations

arising from the arrangement. The standard also requires companies to apply the equity method of accounting for interests in joint ventures. As a consequence thereof, Holcim was unable to continue to apply the proportionate method of consolidation for such entities. This accounting policy change has been applied retrospectively, and its effect on the comparative information (restated amounts) presented for each financial statement line item is set out in the tables below.

IFRS 12 sets out the disclosure requirements for IFRS 10, IFRS 11 and IAS 28 (revised) and is disclosure related only.

IFRS 13 provides guidance on how to measure the fair value of financial and non-financial assets and liabilities when required or permitted by IFRS. The new standard does not change the IFRS as to when a company is required to use fair value. The adoption of this new standard does not materially impact the Group’s financial statements.

IAS 1 (amended) requires companies to group items presented in other comprehensive earnings on the basis of whether they are potentially reclassifiable to profit or loss subsequently. As such, this amendment has only impacted the presentation of certain items in the Group’s statement of comprehensive earnings.

The amendments to IAS 19 (revised) introduced several changes, the primary one being the elimination of the corridor method of deferred recognition. As a result, Group companies are now unable to defer actuarial gains and losses and subsequently amortize them to profit or loss but instead are required to recognize such changes (remeasurements) immediately in other comprehensive earnings. No reclassifications of these amounts will be permitted in future periods. In addition, the expected return on plan assets has been removed and instead companies are required to calculate a net interest expense on the net defined benefit liability and recognize the resulting cost in the statement of income. Had the Group continued to apply the corridor method during the first quarter of 2013, this would not have resulted in the immediate recognition of remeasurements of CHF 78 million and the related deferred tax impact of CHF –17 million in other comprehensive earnings. Instead, the remeasurements would have been deferred and subsequently amortized to profit or loss. This accounting policy change has been applied retrospectively, and its effect on the comparative information (restated amounts) presented for each financial statement line item is set out in the tables below.

IAS 28 (revised) has been consequently revised to include joint ventures in its scope as a result of IFRS 11 which requires such entities to be equity accounted in accordance with IAS 28 (revised).

IFRIC 20 states that costs incurred to remove waste materials (overburden) to gain access to raw materials is recognized as an asset and depreciated over the expected life of the exposed area as a result of the stripping activity based on the unit-of-production method. Since Holcim applies such an accounting policy, IFRIC 20 has not impacted the Group's financial statements.

Improvements to IFRSs relate largely to clarification issues only. Therefore, the adoption of these amendments has not materially impacted the Group's financial statements.

Changes to consolidated statement of income of Group Holcim

January–March Million CHF	2012	Impact from changes in accounting policies		2012
	Reported	Joint Ventures (IFRS 11)	Employee Benefits (IAS 19R)	Restated
Net sales	4,760	(100)	0	4,660
Production cost of goods sold	(2,793)	55	0	(2,738)
Gross profit	1,967	(45)	0	1,923
Distribution and selling expenses	(1,265)	21	0	(1,244)
Administration expenses	(353)	3	1	(350)
Operating profit	349	(21)	1	328
Other income	0	0	0	0
Share of profit of associates and joint ventures	12	11	0	23
Financial income	46	0	0	46
Financial expenses	(204)	1	0	(203)
Net income before taxes	203	(9)	1	195
Income taxes	(87)	5	0	(83)
Net income	116	(4)	1	112
Attributable to:				
Shareholders of Holcim Ltd	10	0	0	10
Non-controlling interest	106	(4)	0	102
Earnings per share in CHF				
Earnings per share	0.03	0.00	0.00	0.03
Fully diluted earnings per share	0.03	0.00	0.00	0.03

Changes to consolidated statement of comprehensive earnings of Group Holcim

January–March Million CHF	2012	Impact from changes in accounting policies		2012
	Reported	Joint Ventures (IFRS 11)	Employee Benefits (IAS 19R)	Restated
Net income	116	(4)	0	112
Other comprehensive earnings				
Items that will be reclassified to the statement of income in future periods				
Currency translation effects				
– Exchange differences on translation	(326)	1	4	(321)
– Tax effect	6	0	0	6
Available-for-sale financial assets				
– Change in fair value	0	0	0	0
– Tax effect	0	0	0	0
Cash flow hedges				
– Change in fair value	(6)	0	0	(6)
– Tax effect	0	0	0	0
Net investment hedges in subsidiaries				
– Change in fair value	2	0	0	2
– Tax effect				
Total	(324)	1	4	(319)
Items that will not be reclassified to the statement of income in future periods				
Defined benefit plans				
– Remeasurements and effect of asset ceiling	0	0	22	22
– Tax effect	0	0	(9)	(9)
Total	0	0	13	13
Total other comprehensive earnings	(324)	1	17	(306)
Total comprehensive earnings	(208)	(3)	17	(194)
Attributable to:				
Shareholders of Holcim Ltd	(286)	0	17	(269)
Non-controlling interest	78	(3)	0	75

Changes to consolidated statement of financial position of Group Holcim as of March 31, 2012

Million CHF	31.3.2012	Impact from changes in accounting policies		31.3.2012
	Reported	Joint Ventures (IFRS 11)	Employee Benefits (IAS 19R)	Restated
Cash and cash equivalents	2,616	(47)	0	2,569
Marketable securities	4	0	0	4
Accounts receivable	2,900	(41)	0	2,858
Inventories	2,210	(31)	0	2,179
Prepaid expenses and other current assets	431	(2)	0	428
Assets classified as held for sale	8	0	0	8
Total current assets	8,168	(121)	0	8,047
Long-term financial assets	510	(4)	0	507
Investments in associates and joint ventures	1,401	329	0	1,729
Property, plant and equipment	22,433	(285)	0	22,148
Intangible assets	8,333	(153)	0	8,181
Deferred tax assets	375	(8)	58	426
Other long-term assets	532	0	(38)	493
Total long-term assets	33,584	(120)	20	33,484
Total assets	41,752	(240)	20	41,531
Trade accounts payable	2,050	(35)	0	2,015
Current financial liabilities	3,277	(4)	0	3,273
Current income tax liabilities	436	(12)	0	424
Other current liabilities	1,713	(16)	0	1,697
Short-term provisions	202	(1)	0	202
Total current liabilities	7,679	(69)	0	7,610
Long-term financial liabilities	11,111	(63)	0	11,048
Defined benefit obligations	281	0	540	820
Deferred tax liabilities	1,852	(14)	(76)	1,761
Long-term provisions	1,150	(14)	0	1,136
Total long-term liabilities	14,393	(91)	464	14,766
Total liabilities	22,073	(160)	464	22,376
Share capital	654	0	0	654
Capital surplus	8,889	0	0	8,889
Treasury shares	(139)	0	0	(139)
Reserves	7,432	0	(436)	6,997
Total equity attributable to shareholders of Holcim Ltd	16,836	0	(436)	16,400
Non-controlling interest	2,843	(80)	(8)	2,754
Total shareholders' equity	19,679	(80)	(444)	19,155
Total liabilities and shareholders' equity	41,752	(240)	20	41,531

Changes to consolidated statement of financial position of Group Holcim as of December 31, 2012

Million CHF	31.12.2012	Impact from changes in accounting policies		31.12.2012
	Reported	Joint Ventures (IFRS 11)	Employee Benefits (IAS 19R)	Restated
Cash and cash equivalents	3,145	(26)	0	3,119
Marketable securities	1	0	0	1
Accounts receivable	2,717	(36)	0	2,682
Inventories	2,042	(24)	0	2,018
Prepaid expenses and other current assets	403	(2)	0	400
Assets classified as held for sale	56	0	0	56
Total current assets	8,363	(88)	0	8,275
Long-term financial assets	557	(6)	0	551
Investments in associates and joint ventures	1,289	251	0	1,539
Property, plant and equipment	22,026	(235)	0	21,791
Intangible assets	8,258	(128)	0	8,131
Deferred tax assets	417	(8)	68	478
Other long-term assets	521	0	(88)	433
Total long-term assets	33,068	(125)	(19)	32,922
Total assets	41,431	(214)	(19)	41,198
Trade accounts payable	2,316	(34)	0	2,282
Current financial liabilities	3,599	(53)	0	3,546
Current income tax liabilities	443	(1)	0	442
Other current liabilities	1,742	(11)	0	1,731
Short-term provisions	299	(1)	0	298
Total current liabilities	8,399	(100)	0	8,299
Long-term financial liabilities	9,908	(9)	0	9,899
Defined benefit obligations	305	(15)	612	902
Deferred tax liabilities	1,820	(11)	(107)	1,702
Long-term provisions	1,162	0	0	1,161
Total long-term liabilities	13,195	(35)	504	13,665
Total liabilities	21,594	(135)	504	21,964
Share capital	654	0	0	654
Capital surplus	8,573	0	0	8,573
Treasury shares	(114)	0	0	(114)
Reserves	7,836	0	(512)	7,324
Total equity attributable to shareholders of Holcim Ltd	16,949	0	(512)	16,437
Non-controlling interest	2,889	(79)	(12)	2,797
Total shareholders' equity	19,837	(79)	(524)	19,234
Total liabilities and shareholders' equity	41,431	(214)	(19)	41,198

Changes to consolidated statement of cash flows of Group Holcim

January–March Million CHF	2012	Impact from changes in accounting policies		2012
	Reported	Joint Ventures (IFRS 11)	Employee Benefits (IAS 19R)	Restated
Net income before taxes	203	(9)	1	195
Other income	0	0	0	0
Share of profit of associates and joint ventures	(12)	(11)	0	(23)
Financial expenses net	158	(1)	0	157
Operating profit	349	(21)	1	328
Depreciation, amortization and impairment of operating assets	397	(7)	0	390
Other non-cash items	69	(1)	(1)	68
Change in net working capital	(987)	4	0	(983)
Cash generated from operations	(172)	(25)	0	(198)
Dividends received	9	0	0	9
Interest received	40	0	0	40
Interest paid	(180)	0	0	(180)
Income taxes paid	(160)	0	0	(160)
Other expenses	(10)	1	0	(10)
Cash flow from operating activities (A)	(474)	(24)	0	(499)
Purchase of property, plant and equipment	(223)	6	0	(217)
Disposal of property, plant and equipment	24	0	0	24
Acquisition of participation in Group companies	0	0	0	0
Disposal of participation in Group companies	11	0	0	11
Purchase of financial assets, intangible and other assets	(47)	0	0	(46)
Disposal of financial assets, intangible and other assets	52	0	0	52
Cash flow used in investing activities (B)	(183)	6	0	(177)
Dividends paid to non-controlling interest	(40)	0	0	(40)
Capital paid-in by non-controlling interest	1	0	0	1
Movements of treasury shares	293	0	0	293
Proceeds from current financial liabilities	2,169	(1)	0	2,168
Repayment of current financial liabilities	(1,960)	0	0	(1,960)
Proceeds from long-term financial liabilities	891	0	0	891
Repayment of long-term financial liabilities	(843)	1	0	(843)
Increase in participation in existing Group companies	(1)	0	0	(1)
Decrease in participation in existing Group companies	0	0	0	0
Cash flow from financing activities (C)	511	(1)	0	510
Decrease in cash and cash equivalents (A + B + C)	(146)	(18)	0	(165)
Cash and cash equivalents as at January 1 (net)	2,497	(28)	0	2,468
Decrease in cash and cash equivalents	(146)	(19)	0	(165)
Currency translation effects	(29)	1	0	(28)
Cash and cash equivalents as at March 31 (net)¹	2,321	(47)	0	2,275

¹ Cash and cash equivalents at the end of the period, before and after the restatement, include bank overdrafts of CHF 294 million disclosed in current financial liabilities.

Changes to consolidated statement of changes in equity of Group Holcim as of March 31, 2012

Million CHF	Impact from changes in accounting policies			Restated
	Reported	Joint Ventures (IFRS 11)	Employee Benefits (IAS 19R)	
Total equity attributable to shareholders of Holcim Ltd as at January 1, 2012	16,830	0	(453) ¹	16,377
Net income	10	0	0	10
Other comprehensive earnings	(296)	0	17	(279)
Total comprehensive earnings	(286)	0	17	(269)
Total equity attributable to shareholders of Holcim Ltd as at March 31, 2012	16,836	0	(436)	16,400
Non-controlling interest as at January 1, 2012	2,827	(78)	(8)	2,742
Net income	106	(4)	0	102
Other comprehensive earnings	(28)	1	0	(27)
Total comprehensive earnings	78	(3)	0	75
Non-controlling interest as at March 31, 2012	2,843	(80)	(8)	2,754

¹ Retained earnings.

3 Changes in the scope of consolidation

On March 28, 2013, Holcim disposed of a 25 percent equity interest in Cement Australia to HeidelbergCement, and retained a 50 percent equity interest in that company. This resulted in a net gain on disposal of CHF 146 million (included in "Other income") based on net book values. This transaction resulted in Holcim losing control of Cement Australia and obtaining joint control over that entity. According to IFRS 11 *Joint Arrangements*, it has been classified as a joint operation.

4 Seasonality

Demand for cement, aggregates and other construction materials and services is seasonal because climatic conditions affect the level of activity in the construction sector.

Holcim usually experiences a reduction in sales during the first and fourth quarters reflecting the effect of the winter season in its principal markets in Europe and North America and tends to see an increase in sales in the second and third quarters reflecting the effect of the summer season. This effect can be particularly pronounced in harsh winters.

5 Information by reportable segment

	Asia Pacific		Latin America		Europe		North America		Africa Middle East		Corporate/ Eliminations		Total Group	
January–March (unaudited)	2013	2012 ¹	2013	2012 ¹	2013	2012 ¹	2013	2012 ¹	2013	2012 ¹	2013	2012 ¹	2013	2012 ¹
Capacity and sales														
Million t														
Annual cement production capacity ²	90.6	91.9	35.2	35.5	47.9	49.2	22.0	22.0	10.9	10.7			206.6	209.3
Sales of cement	18.6	19.4	5.9	5.9	4.4	4.5	2.0	2.1	1.8	2.2	(0.6)	(0.3)	32.1	33.7
– of which mature markets	1.0	1.0			2.7	2.9	2.0	2.1			(0.2)	(0.1)	5.5	6.0
– of which emerging markets	17.6	18.3	5.9	5.9	1.6	1.6			1.8	2.2	(0.3)	(0.2)	26.6	27.8
Sales of mineral components	0.2	0.3			0.2	0.4	0.2	0.2					0.6	0.8
Sales of aggregates	5.8	6.3	2.7	3.5	14.4	15.1	5.2	5.9	0.5	0.5			28.6	31.3
– of which mature markets	5.3	5.7			13.2	13.8	5.2	5.9					23.7	25.4
– of which emerging markets	0.5	0.5	2.7	3.5	1.3	1.3			0.5	0.5			4.9	5.9
Sales of asphalt					1.0	1.2	0.1	0.2					1.1	1.4
Million m ³														
Sales of ready-mix concrete	2.5	2.7	2.1	2.6	2.3	3.0	1.3	1.4	0.2	0.3			8.4	10.0
– of which mature markets	1.0	1.3			2.1	2.7	1.3	1.4					4.5	5.4
– of which emerging markets	1.4	1.4	2.1	2.6	0.2	0.3			0.2	0.3			3.9	4.6
Statement of income and statement of financial position														
Million CHF														
Net sales to external customers	1,969	2,013	780	842	931	1,088	441	478	203	239			4,323	4,660
Net sales to other segments	15	106	47	12	101	73					(163)	(190)		
Total net sales	1,984	2,118	827	854	1,032	1,161	441	478	203	239	(163)	(190)	4,323	4,660
– of which mature markets	539	584			860	997	441	478			(50)	(80)	1,789	1,980
– of which emerging markets	1,445	1,534	827	854	172	164			203	239	(112)	(111)	2,534	2,681
Operating EBITDA	397	466	246	224	29	20	(18)	(15)	62	78	(67)	(55)	650	718
Operating EBITDA margin in %	20.0	22.0	29.7	26.2	2.8	1.8	(4.0)	(3.2)	30.7	32.6			15.0	15.4
Operating profit (loss)	280	345	192	171	(94)	(106)	(87)	(90)	48	66	(69)	(58)	270	328
– of which mature markets	25	43			(56)	(71)	(87)	(90)			(56)	(25)	(175)	(143)
– of which emerging markets	255	302	192	171	(38)	(35)			48	66	(13)	(33)	445	472
Operating profit (loss) margin in %	14.1	16.3	23.3	20.0	(9.1)	(9.1)	(19.7)	(18.7)	23.9	27.5			6.2	7.0
EBITDA	372	465	206	184	5	8	(29)	(21)	57	73	228	49	838	760
Net operating assets ²	8,160	8,249	3,912	3,647	8,510	8,259	6,540	6,274	839	785	(22)	(128)	27,938	27,087
Total assets ²	13,229	13,143	5,461	5,080	13,699	13,843	7,643	7,527	1,474	1,434	520	171	42,027	41,198
Total liabilities ²	3,588	3,790	3,288	2,960	6,914	6,851	4,452	4,380	718	720	2,811	3,262	21,769	21,964

¹ Restated due to changes in accounting policies, see note 2.

² Prior-year figures as of December 31, 2012.

Reconciling measures of profit and loss to the consolidated statement of income of Group Holcim

January–March (unaudited)	Notes	2013	2012 ¹
Million CHF			
Operating profit		270	328
Depreciation, amortization and impairment of operating assets		380	390
Operating EBITDA		650	718
Dividends earned	9	0	0
Other ordinary income	9	163	3
Share of profit of associates and joint ventures		18	23
Other financial income	10	8	16
EBITDA		838	760
Depreciation, amortization and impairment of operating assets		(380)	(390)
Depreciation, amortization and impairment of non-operating assets	9	(1)	(3)
Interest earned on cash and marketable securities	10	33	30
Financial expenses	11	(167)	(203)
Net income before taxes		324	195

¹ Restated due to changes in accounting policies, see note 2.

6 Information by product line

	Cement ¹		Aggregates		Other construction materials and services		Corporate/ Eliminations		Total Group	
January–March (unaudited)	2013	2012 ²	2013	2012 ²	2013	2012 ²	2013	2012 ²	2013	2012 ²
Million CHF										
Statement of income and statement of financial position										
Net sales to external customers	2,813	2,941	305	322	1,205	1,397			4,323	4,660
Net sales to other segments	252	268	170	189	152	203	(574)	(659)		
Total net sales	3,065	3,209	475	511	1,357	1,600	(574)	(659)	4,323	4,660
– of which Asia Pacific	1,572	1,660	158	165	393	442	(139)	(148)	1,984	2,118
– of which Latin America	668	667	22	30	215	258	(79)	(100)	827	854
– of which Europe	443	464	228	240	510	626	(149)	(169)	1,032	1,161
– of which North America	221	230	61	67	217	235	(58)	(54)	441	478
– of which Africa Middle East	186	217	5	6	18	25	(6)	(9)	203	239
– of which Corporate/Eliminations	(25)	(28)	0	3	5	14	(142)	(179)	(163)	(190)
Operating profit (loss)	388	457	(34)	(33)	(84)	(95)			270	328
– of which Asia Pacific	267	329	15	16	(3)	0			280	345
– of which Latin America	187	165	4	7	2	(1)			192	171
– of which Europe	(46)	(37)	(13)	(18)	(35)	(51)			(94)	(106)
– of which North America	(16)	(12)	(31)	(32)	(40)	(46)			(87)	(90)
– of which Africa Middle East	51	65	0	1	(2)	0			48	66
– of which Corporate/Eliminations	(55)	(53)	(9)	(7)	(5)	2			(69)	(58)
Operating profit (loss) margin in %	12.7	14.2	(7.3)	(6.5)	(6.2)	(6.0)			6.2	7.0
Net operating assets ³	18,809	18,247	5,394	5,272	3,735	3,568			27,938	27,087

¹ Cement, clinker and other cementitious materials.

² Restated due to changes in accounting policies, see note 2.

³ Prior-year figures as of December 31, 2012.

7 Change in net sales

January–March Million CHF	2013	2012 ¹
Volume and price	(198)	317
Change in structure	(50)	19
Currency translation effects	(90)	(241)
Total	(338)	95

¹ Restated due to changes in accounting policies, see note 2.

8 Change in operating profit

January–March Million CHF	2013	2012 ¹
Volume, price and cost	(40)	40
Change in structure	(3)	(10)
Currency translation effects	(16)	(28)
Total	(58)	1

¹ Restated due to changes in accounting policies, see note 2.

9 Other income

January–March Million CHF	2013	2012 ¹
Dividends earned	0	0
Other ordinary income	163	3
Depreciation, amortization and impairment of non-operating assets	(1)	(3)
Total	162	0

¹ Restated due to changes in accounting policies, see note 2.

The position “Other ordinary income” includes a net gain on the disposal of a 25 percent equity interest in Cement Australia of CHF 146 million. Additional information is disclosed in note 3.

10 Financial income

January–March Million CHF	2013	2012 ¹
Interest earned on cash and marketable securities	33	30
Other financial income	8	16
Total	41	46

¹ Restated due to changes in accounting policies, see note 2.

The position “Other financial income” relates primarily to interest income from loans and receivables.

11 Financial expenses

January–March Million CHF	2013	2012 ¹
Interest expenses	(151)	(164)
Fair value changes on financial instruments	0	0
Amortization on bonds and private placements	(4)	(3)
Unwinding of discount on provisions	(4)	(12)
Other financial expenses	(12)	(27)
Foreign exchange loss net	0	(9)
Financial expenses capitalized	4	11
Total	(167)	(203)

¹ Restated due to changes in accounting policies, see note 2.

The positions “Interest expenses” and “Other financial expenses” relate primarily to financial liabilities measured at amortized cost.

The position “Financial expenses capitalized” comprises interest expenditures on large-scale projects during the reporting period.

12 Financial assets and liabilities recognized and measured at fair value

The following table presents the Group’s financial instruments that are recognized and measured at fair value on March 31, 2013.

No changes in the valuation techniques of the below items have occurred since the last annual financial statements.

Million CHF	Fair value level 1	Fair value level 2	Total
Financial assets			
Available-for-sale financial assets			
– Marketable securities	1		1
– Financial investments third parties	1	100	101
– Others		183	183
Derivatives held for hedging		70	70
Financial liabilities			
Derivatives held for hedging		77	77

13 Contingencies and commitments

The Group’s commitments amounted to CHF 1,596 million (December 31, 2012: 1,461). The increase is mainly related to capital expenditures for a new cement plant in Indonesia. There have been no significant changes for contingencies.

The Competition Commission of India issued an Order dated June 20, 2012, imposing a penalty of CHF 405 million on two Indian Holcim Group companies concerning an alleged breach of competition law by certain cement manufacturers in India. The two Holcim Group companies contest the allegation and

have filed an appeal against the Order before the appropriate authority, which is pending a decision. Based on the advice of external legal counsel, Holcim believes that it has good grounds for appeal. Accordingly no provision has been recognized in the statement of financial position.

14 Credit facility

On March 28, 2013, Holcim entered into a syndicated loan facility agreement of CHF 350 million with a tenor of 4 years and two one-year extension options with a group of Swiss banks. The facility will be used to refinance an existing facility.

15 Events after the reporting period

There were no significant events after the reporting period.

16 Principal exchange rates

		Statement of income		Statement of financial position		
		Average exchange rates		Closing exchange rates		
		in CHF January–March		in CHF		
		2013	2012	31.3.2013	31.12.2012	31.3.2012
1 Euro	1 EUR	1.23	1.21	1.22	1.21	1.20
1 US Dollar	1 USD	0.93	0.92	0.95	0.92	0.90
1 British Pound	1 GBP	1.44	1.44	1.44	1.48	1.44
1 Australian Dollar	1 AUD	0.97	0.97	0.99	0.95	0.94
100 Brazilian Real	100 BRL	46.59	52.64	47.33	44.76	49.55
1 Canadian Dollar	1 CAD	0.92	0.92	0.94	0.92	0.90
1,000 Indonesian Rupiah	1,000 IDR	0.10	0.10	0.10	0.09	0.10
100 Indian Rupee	100 INR	1.72	1.87	1.75	1.67	1.77
100 Moroccan Dirham	100 MAD	11.01	10.89	11.00	10.82	10.79
100 Mexican Peso	100 MXN	7.36	7.17	7.71	7.05	7.06

Holcim securities

The Holcim shares (security code number 1221405) are listed on the SIX Swiss Exchange and traded on the Main Standard of SIX Swiss Exchange. Telekurs lists the registered share under HOLN. The corresponding code under Bloomberg is HOLN VX, while Thomson Reuters uses the abbreviation HOLN.VX. Every share carries one vote. The market capitalization of Holcim Ltd amounted to CHF 24.7 billion at March 31, 2013.

Cautionary statement regarding forward-looking statements

This document may contain certain forward-looking statements relating to the Group's future business, development and economic performance.

Such statements may be subject to a number of risks, uncertainties and other important factors, such as but not limited to (1) competitive pressures; (2) legislative and regulatory developments; (3) global, macroeconomic and political trends; (4) fluctuations in currency exchange rates and general financial market conditions; (5) delay or inability in obtaining approvals from authorities; (6) technical developments; (7) litigation; (8) adverse publicity and news coverage, which could cause actual development and results to differ materially from the statements made in this document.

Holcim assumes no obligation to update or alter forward-looking statements whether as a result of new information, future events or otherwise.

Financial reporting calendar

Half-year results for 2013	August 15, 2013
Press and analyst conference for the third quarter 2013	November 5, 2013
Press and analyst conference on annual results for 2013	February 27, 2014
General meeting of shareholders	April 29, 2014

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Holcim is a worldwide leading producer of cement and aggregates. Further activities include the provision of ready-mix concrete and asphalt as well as other services. The Group is active in around 70 countries and employs more than 73,000 people.



For our centennial in 2012, employees made their mark by engaging in voluntary work in communities around our production sites.